

**Attachment C – Labor Rates/Price Sheet**

<b>AWARD CATEGORY 1</b>			
<b>PROCUREMENT ASSISTANCE SUPPORT SERVICES</b>			
<b>SECTION 1</b>		<b>SECTION 2</b>	
<b>HOURLY PRICING PER LABOR CATEGORY</b>		<b>MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES</b>	
<b>Labor Categories</b>	<b>Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period)</b>	<b>Maximum Annual Percentage Increase Request (not guaranteed or approved)</b>	<b>2%</b>
Program Director (Key Personnel)	\$150.00		
Program Manager	\$130.00		
Subject Matter Expert III	\$145.00		
Subject Matter Expert II	\$125.00		
Subject Matter Expert I	\$110.00		
Acquisition Support Specialist III (Key Personnel)	\$95.00		
Acquisition Support Specialist II	\$80.00		
Acquisition Support Specialist I	\$70.00		
Analyst III	\$95.00		
Analyst II	\$85.00		
Analyst I	\$75.00		
Project Manager II	\$125.00		
Project Manager I	\$105.00		
Instructor/Trainer II	\$95.00		
Instructor/Trainer I	\$85.00		
Administrative	\$55.00		

AWARD CATEGORY 2							
IT RESEARCH, ADVISORY, AND CONSULTING SERVICES							
SECTION 1		SECTION 2		SECTION 3		SECTION 4	
HOURLY PRICING PER LABOR CATEGORY		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES		DISCOUNT OFF LICENSE/SUBSCRIPTION RATES		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON SUBSCRIPTION RATES	
Labor Categories	Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period)	Maximum Annual Percentage Increase Request on Labor Rates (not guaranteed or approved)	2%	Percentage Discount Offered on Subscription/Licenses	5%	Maximum Annual Percentage Increase Request on Subscription Rates (not guaranteed or approved)	0%
Project Manager	\$150.00						
System Architect (Software/Data/Database) I	\$140.00						
Cloud Subject Matter Expert	\$150.00						
IT Subject Matter Expert	\$1,015.00						
Technology Consultant I	\$110.00						
Technology Consultant II	\$125.00						
Cyber Security Specialist	\$140.00						
Administrative	\$60.00						